



Utilities
electric stormwater wastewater water
700 Wood St.
PO Box 580
Fort Collins, CO 80522
970.221.6700
970.221.6619 fax 970.224.6003 TDD
utilities@fcgov.com fcgov.com/utilities

October 8, 2008

QBS Colorado
800 Grant St., Suite 100
Denver, CO 80206

Re: Qualification Based Selection

In my 12 years as a project manager with the City of Fort Collins Utilities Department we have always used and supported retaining professional engineering services based on the firm's qualifications for both specific upcoming projects and general types of work. Our philosophy has been that no public funds are better spent than through obtaining quality design drawings and contract specifications up front before the construction starts.

Selecting an engineering consultant based on the competence, experience, availability, and the motivation of the individual engineers that will work as part of the project team, helps ensure, highly successful projects. Having the choice of selecting an engineering consultant based on their qualifications versus a low bid brings value to our projects and reduces both construction and operational risks. Negotiating a design contract with the selected engineer allows for the owner to schedule frequent meetings, and to have significant involvement in project planning and the evaluation of design alternatives. Our QBS process encourages teamwork, mutual respect, accountability, and trust between engineers and owners.



Utilities
electric stormwater wastewater water
700 Wood St.
PO Box 580
Fort Collins, CO 80522
970.221.6700
970.221.6619 fax 970.224.6003 TDD
utilities@fcgov.com fcgov.com/utilities

The City of Fort Collins Utilities Department supports the selection of engineering design consultants based on their qualifications and competence and supports the negotiation of scopes of work and design contracts based on fair and reasonable fees.

We feel the Qualiications Based Selection process brings considerable value to our customers by providing superior designs, reducing risks, reducing construction costs, and virtually eliminating construction claims.

Sincerely,

A handwritten signature in blue ink that reads "James M. Rose".

James M. Rose
Utilities Project Manager
City of Fort Collins

Cc Owen Randall
Tracy Lyman